

# Stats Canada Retail Sales Monthly: November 2020

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Total: Nov 2020	vs 2019 Nov
<b>Retail trade [44-45]</b>	43,646,873	42,981,961	43,641,006	34,869,392	47,342,177	56,342,104	57,254,433	55,127,885	55,671,168	56,607,666	55,434,718	548,919,383	98%
<b>Motor vehicle and parts dealers [441]</b>	10,952,952	11,105,204	9,332,191	5,959,338	10,982,201	15,490,928	15,726,106	14,950,900	15,682,628	15,366,898	13,693,097	139,242,443	92%
Automobile dealers [4411]	9,787,133	9,940,504	8,068,829	4,746,197	8,801,298	12,768,289	13,111,286	12,926,079	13,746,737	13,181,922	11,619,959	118,698,233	90%
New car dealers [44111]	8,914,854	9,046,774	7,310,739	4,337,190	7,926,049	11,669,966	11,892,437	11,819,829	12,619,887	11,994,228	10,538,800	108,070,753	89%
Used car dealers [44112]	872,279	893,730	758,091	409,007	875,250	1,098,323	1,218,849	1,106,249	1,126,850	1,187,694	1,081,159	10,627,481	94%
Other motor vehicle dealers [4412]	501,789	552,522	582,590	494,510	1,250,865	1,765,697	1,688,222	1,181,581	984,268	938,465	881,014	10,821,523	111%
Automotive parts, accessories and tire stores [4413]	664,030	612,178	680,772	718,632	930,038	956,943	926,598	843,241	951,623	1,246,511	1,192,123	9,722,689	102%
<b>Furniture and home furnishings stores [442]</b>	1,348,369	1,333,667	1,101,736	562,455	987,922	1,619,025	1,760,939	1,723,762	1,833,702	1,881,808	2,002,030	16,155,415	93%
Furniture stores [4421]	874,733	866,288	689,823	330,489	661,103	1,112,609	1,179,648	1,134,010	1,199,895	1,233,911	1,256,345	10,538,854	97%
Home furnishings stores [4422]	473,635	467,379	411,913	231,967	326,820	506,417	581,292	589,752	633,806	647,897	745,685	5,616,563	87%
<b>Electronics and appliance stores [443]</b>	977,307	858,378	938,044	842,452	984,435	1,132,633	1,213,798	1,305,212	1,348,553	1,325,976	1,999,195	12,925,983	103%
<b>Building material and garden equipment/supplies dealers [444]</b>	2,299,957	2,165,609	2,655,981	2,692,589	4,108,803	4,938,366	4,268,811	4,049,075	4,212,711	4,209,700	3,849,200	39,450,802	113%
<b>Food and beverage stores [445]</b>	10,093,211	9,969,878	12,448,924	11,656,483	12,628,827	12,308,206	12,812,409	12,104,254	11,641,010	12,028,317	11,499,417	129,190,936	109%
Grocery stores [4451]	7,948,890	7,752,114	9,792,511	9,108,715	9,653,571	9,162,940	9,393,927	8,999,252	8,753,688	9,069,615	8,599,931	98,235,154	110%
Supermarkets and other grocery stores [44511]	7,343,791	7,173,401	9,160,323	8,411,729	8,817,281	8,381,156	8,579,186	8,241,129	8,028,411	8,334,003	7,921,479	90,391,889	111%
Convenience stores [44512]	605,099	578,712	632,189	696,986	836,289	781,784	814,741	758,123	725,277	735,613	678,452	7,843,265	110%
Specialty food stores [4452]	540,021	579,300	699,449	636,409	737,321	757,184	778,356	712,233	718,225	782,859	779,984	7,721,341	104%
Beer, wine and liquor stores [4453]	1,604,299	1,638,465	1,956,963	1,911,359	2,237,936	2,388,082	2,640,126	2,392,769	2,169,097	2,175,842	2,119,502	23,234,440	105%
<b>Health and personal care stores [446]</b>	3,929,109	3,827,333	4,232,710	3,506,365	3,781,828	4,169,353	4,235,363	3,987,018	4,199,814	4,590,673	4,419,539	44,879,105	102%
<b>Gasoline stations [447]</b>	4,948,482	4,667,287	4,112,608	2,704,925	3,635,432	4,465,242	4,953,992	4,880,323	4,619,932	4,588,617	4,174,994	47,751,834	82%
<b>Clothing and clothing accessories stores [448]</b>	2,130,674	2,059,823	1,194,553	394,879	959,953	2,219,415	2,483,202	2,659,708	2,642,585	2,803,560	3,005,529	22,553,881	70%
Clothing stores [4481]	1,684,782	1,598,184	927,437	269,805	717,062	1,731,061	1,909,365	2,027,045	2,063,291	2,213,671	2,333,424	17,475,127	69%
Shoe stores [4482]	216,917	209,371	128,378	72,319	147,715	305,185	319,060	343,604	323,370	309,384	328,347	2,703,650	71%
Jewellery, luggage and leather goods stores [4483]	228,975	252,268	138,738	52,755	95,176	183,169	254,777	289,059	255,924	280,505	343,758	2,375,104	70%
<b>Sporting goods, hobby, book and music stores [451]</b>	824,945	791,305	651,229	328,924	707,340	1,162,230	1,122,564	1,151,096	1,096,942	1,101,298	1,497,448	10,435,321	93%
<b>General merchandise stores [452]</b>	4,859,516	5,005,365	5,686,954	5,273,350	7,147,713	7,192,685	6,926,285	6,483,395	6,570,865	6,899,751	7,551,424	69,597,303	105%
<b>Miscellaneous store retailers [453]</b>	1,282,351	1,198,111	1,286,076	947,633	1,417,724	1,644,020	1,750,963	1,833,141	1,822,427	1,811,069	1,742,845	16,736,360	108%
Cannabis stores [453993]6	154,077	151,930	181,180	178,429	186,353	201,105	232,689	251,663	257,034	270,011	261,437	2,325,908	223%

# Stats Canada Retail Sales 2020 vs 2019 Monthly: Nov 2020

YOY Comparison:	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	YOY Total: Nov
Retail trade [44-45]	-13%	-15%	-15%	-32%	-8%	10%	11%	7%	8%	11%	8%	-2%
Motor vehicle and parts dealers [441]	-20%	-19%	-33%	-57%	-21%	15%	14%	8%	12%	14%	-2%	-8%
Automobile dealers [4411]	-18%	-18%	-33%	-61%	-28%	9%	8%	6%	13%	12%	-5%	-10%
New car dealers [44111]	-18%	-18%	-34%	-61%	-29%	9%	7%	6%	13%	11%	-6%	-11%
Used car dealers [44112]	-16%	-11%	-29%	-60%	-17%	7%	19%	13%	9%	19%	3%	-6%
Other motor vehicle dealers [4412]	-44%	-33%	-38%	-42%	40%	101%	93%	33%	13%	9%	-5%	11%
Automotive parts, accessories and tire stores [4413]	-24%	-29%	-22%	-17%	5%	9%	8%	-1%	8%	46%	42%	2%
Furniture and home furnishings stores [442]	-13%	-12%	-31%	-65%	-39%	2%	10%	8%	17%	20%	29%	-7%
Furniture stores [4421]	-9%	-8%	-29%	-67%	-35%	11%	17%	14%	21%	25%	29%	-3%
Home furnishings stores [4422]	-18%	-20%	-33%	-61%	-45%	-14%	-1%	-1%	10%	12%	29%	-13%
Electronics and appliance stores [443]	-9%	-18%	-19%	-27%	-17%	-3%	4%	11%	17%	17%	72%	3%
Building material and garden equipment/supplies dealers [444]	-27%	-30%	-18%	-14%	30%	48%	32%	30%	32%	35%	22%	13%
Food and beverage stores [445]	-6%	-8%	16%	8%	19%	15%	18%	13%	7%	12%	6%	9%
Grocery stores [4451]	-2%	-5%	21%	13%	21%	14%	16%	12%	8%	12%	5%	10%
Supermarkets and other grocery stores [44511]	-1%	-4%	23%	13%	21%	14%	15%	12%	7%	12%	5%	11%
Convenience stores [44512]	-8%	-13%	-4%	7%	28%	19%	26%	18%	12%	15%	6%	10%
Specialty food stores [4452]	-20%	-12%	6%	-5%	11%	13%	14%	2%	6%	16%	14%	4%
Beer, wine and liquor stores [4453]	-20%	-18%	-2%	-7%	12%	18%	30%	19%	6%	7%	5%	5%
Health and personal care stores [446]	-2%	-5%	5%	-13%	-6%	5%	4%	-1%	4%	18%	16%	2%
Gasoline stations [447]	1%	-9%	-24%	-50%	-33%	-15%	-7%	-8%	-11%	-13%	-21%	-18%
Clothing and clothing accessories stores [448]	-26%	-29%	-60%	-86%	-67%	-26%	-15%	-10%	-11%	-6%	2%	-30%
Clothing stores [4481]	-26%	-29%	-60%	-88%	-68%	-26%	-17%	-11%	-10%	-4%	1%	-31%
Shoe stores [4482]	-38%	-40%	-66%	-78%	-54%	-13%	-6%	-2%	-8%	-6%	-2%	-29%
Jewellery, luggage and leather goods stores [4483]	-10%	-20%	-57%	-83%	-69%	-40%	-12%	-8%	-17%	-13%	11%	-30%
Sporting goods, hobby, book and music stores [451]	-21%	-23%	-36%	-68%	-30%	13%	10%	12%	6%	9%	53%	-7%
General merchandise stores [452]	-17%	-16%	-5%	-12%	21%	18%	15%	7%	8%	13%	23%	5%
Miscellaneous store retailers [453]	-3%	-11%	-7%	-31%	2%	16%	22%	26%	26%	25%	19%	8%
Cannabis stores [453993]6	178%	192%	198%	139%	117%	119%	119%	100%	109%	108%	91%	123%

November: Top 5 % Growth	%
Cannabis Stores	91
Electronics & Appliance Stores	72
Sporting Goods, Hobby, Book & Music Stores	53
Automotive Parts, Accessories & Tire Stores	42
Home Furnishing Stores	29

November : Bottom 4 % Decline	%
Gasoline Stations	-21
New Car Dealers	-6
Other Motor Vehicle Dealers	-5
Shoe Stores	-2

# Stats Canada Retail Sales Monthly: 2019

	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
<b>Retail trade [44-45]</b>	50,195,398	50,626,765	51,538,062	51,212,247	51,203,886	51,028,664	51,488,286	51,375,824	51,496,503	50,799,759	51,333,176	51,681,463
<b>Motor vehicle and parts dealers [441]</b>	13,666,263	13,770,700	13,948,939	13,784,312	13,949,872	13,442,697	13,843,143	13,903,776	13,941,954	13,488,528	13,972,764	13,789,656
Automobile dealers [4411]	11,895,049	12,091,207	12,129,659	12,054,508	12,169,057	11,684,983	12,113,993	12,164,446	12,183,317	11,776,208	12,203,579	12,163,679
New car dealers [44111]	10,854,445	11,090,567	11,061,062	11,022,693	11,117,945	10,658,130	11,087,767	11,187,722	11,147,625	10,777,011	11,153,986	11,133,021
Used car dealers [44112]	1,040,603	1,000,641	1,068,596	1,031,816	1,051,112	1,026,854	1,026,226	976,724	1,035,692	999,197	1,049,593	1,030,659
Other motor vehicle dealers [4412]	892,748	822,869	942,814	859,019	895,443	879,600	872,642	890,061	874,437	858,163	927,205	822,408
Automotive parts, accessories and tire stores [4413]	878,467	856,624	876,467	870,785	885,373	878,114	856,508	849,270	884,199	854,157	841,980	803,569
<b>Furniture and home furnishings stores [442]</b>	1,541,793	1,522,807	1,594,606	1,587,370	1,608,952	1,591,522	1,597,359	1,594,870	1,565,716	1,569,824	1,549,674	1,588,691
Furniture stores [4421]	963,759	939,206	975,239	988,415	1,013,647	999,446	1,007,290	997,410	991,271	990,971	973,259	1,013,849
Home furnishings stores [4422]	578,033	583,601	619,366	598,954	595,306	592,077	590,069	597,460	574,444	578,854	576,414	574,842
<b>Electronics and appliance stores [443]</b>	1,074,361	1,049,431	1,157,375	1,153,196	1,180,618	1,171,441	1,162,311	1,174,351	1,152,422	1,134,355	1,161,102	1,161,058
<b>Building material and garden equipment/supplies dealers [444]</b>	3,158,290	3,085,501	3,219,569	3,116,351	3,150,049	3,333,319	3,241,184	3,106,010	3,197,428	3,129,076	3,161,331	3,297,668
<b>Food and beverage stores [445]</b>	10,746,194	10,801,725	10,762,794	10,820,865	10,618,557	10,721,962	10,818,855	10,746,153	10,847,822	10,786,301	10,862,462	10,996,483
Grocery stores [4451]	8,073,350	8,148,402	8,097,758	8,089,088	7,952,135	8,028,186	8,108,119	8,032,589	8,130,647	8,085,778	8,155,221	8,272,272
Supermarkets and other grocery stores [44511]	7,414,534	7,482,549	7,436,737	7,436,311	7,301,247	7,371,940	7,461,009	7,390,062	7,485,476	7,448,330	7,517,271	7,608,157
Convenience stores [44512]	658,816	665,853	661,021	652,776	650,888	656,245	647,110	642,527	645,171	637,448	637,950	664,115
Specialty food stores [4452]	673,904	658,438	660,176	670,835	664,019	672,570	681,446	697,358	676,522	675,463	682,325	669,744
Beer, wine and liquor stores [4453]	1,998,940	1,994,885	2,004,860	2,060,943	2,002,403	2,021,207	2,029,291	2,016,205	2,040,653	2,025,060	2,024,915	2,054,467
<b>Health and personal care stores [446]</b>	4,009,661	4,009,427	4,033,787	4,014,247	4,029,851	3,973,493	4,067,153	4,041,478	4,050,205	3,890,772	3,806,523	4,050,877
<b>Gasoline stations [447]</b>	4,920,552	5,122,258	5,416,897	5,401,417	5,454,819	5,255,798	5,337,216	5,287,601	5,212,643	5,302,303	5,307,353	5,212,959
<b>Clothing and clothing accessories stores [448]</b>	2,882,982	2,911,690	2,995,445	2,916,530	2,878,543	2,991,436	2,926,508	2,956,839	2,962,735	2,967,137	2,953,424	2,998,430
Clothing stores [4481]	2,275,815	2,245,594	2,295,864	2,271,088	2,245,038	2,332,164	2,297,479	2,289,003	2,304,259	2,313,314	2,305,899	2,340,744
Shoe stores [4482]	351,987	350,278	378,058	329,505	323,498	352,604	338,822	352,086	351,169	330,807	336,557	348,416
Jewellery, luggage and leather goods stores [4483]	255,180	315,818	321,523	315,937	310,007	306,668	290,208	315,749	307,307	323,016	310,968	309,270
<b>Sporting goods, hobby, book and music stores [451]</b>	1,043,869	1,031,850	1,015,755	1,041,023	1,016,344	1,030,501	1,023,168	1,031,764	1,032,721	1,006,465	981,796	1,011,907
<b>General merchandise stores [452]</b>	5,824,828	5,980,088	6,008,208	6,002,053	5,920,174	6,093,421	6,032,006	6,073,588	6,086,330	6,080,944	6,118,066	6,081,793
<b>Miscellaneous store retailers [453]</b>	1,326,605	1,341,288	1,384,688	1,374,883	1,396,107	1,423,074	1,439,384	1,459,394	1,446,526	1,444,054	1,458,681	1,491,942
Cannabis stores [453993]6	55,451	52,082	60,764	74,636	85,946	91,692	106,064	125,954	122,927	129,980	136,775	147,885

Green Highest Sales Months – Red Lower Sales Months



# Provinces Retail Sales Rebounds Vary - >

Toronto, Montreal and Calgary have not grown as fast as the Rest of Canada

% of Retail Trade \$	Retail Trade: Unadjusted YOY : 2019 vs 2020	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	YOY: Jan- Nov Totals
100%	Canada	4%	7%	-11%	-31%	-18%	4%	5%	1%	9%	8%	4%	-2%
2%	Newfoundland and Labrador	0%	8%	-7%	-24%	-6%	13%	9%	1%	8%	1%	7%	1%
0%	Prince Edward Island	9%	11%	-10%	-24%	-8%	7%	-3%	-2%	13%	9%	11%	1%
3%	Nova Scotia	4%	7%	-13%	-30%	-16%	2%	0%	2%	6%	6%	5%	-3%
2%	New Brunswick	8%	8%	-12%	-24%	-8%	8%	9%	0%	17%	2%	3%	1%
22%	Quebec	5%	6%	-17%	-37%	-17%	7%	8%	5%	12%	10%	7%	-1%
10%	Montréal, Quebec	2%	3%	-20%	-43%	-26%	4%	6%	2%	7%	5%	3%	-6%
2%	Quebec, Quebec	1%	6%	-20%	-41%	-14%	-3%	13%	8%	13%	9%	7%	-2%
1%	Gatineau, Quebec	4%	8%	-9%	-29%	-10%	11%	13%	7%	12%	5%	3%	1%
37%	Ontario	5%	9%	-8%	-35%	-25%	1%	2%	-1%	6%	7%	2%	-4%
15%	Toronto, Ontario	7%	13%	-10%	-38%	-33%	-7%	1%	-3%	4%	1%	-3%	-7%
3%	Ottawa, Ontario	4%	11%	-9%	-34%	-22%	7%	4%	5%	9%	11%	6%	-1%
4%	Manitoba	2%	6%	-9%	-26%	-8%	8%	11%	5%	13%	10%	1%	1%
2%	Winnipeg, Manitoba	1%	7%	-12%	-32%	-13%	7%	9%	5%	12%	7%	-5%	-1%
3%	Saskatchewan	4%	4%	-12%	-23%	-11%	8%	5%	2%	4%	3%	4%	-1%
13%	Alberta	3%	6%	-15%	-30%	-15%	3%	3%	-4%	8%	6%	4%	-3%
4%	Calgary, Alberta	3%	6%	-19%	-36%	-17%	4%	4%	-4%	9%	6%	3%	-4%
4%	Edmonton, Alberta	5%	9%	-18%	-31%	-16%	2%	6%	-2%	11%	8%	7%	-2%
15%	British Columbia	1%	8%	-7%	-20%	-10%	4%	7%	4%	12%	13%	7%	2%
7%	Vancouver, British Columbia	-2%	7%	-8%	-25%	-15%	6%	3%	5%	9%	12%	9%	0%
0%	Yukon	6%	14%	-2%	-15%	-8%	0%	2%	-1%	8%	10%	12%	2%
0%	Northwest Territories	-2%	8%	1%	-9%	11%	17%	21%	15%	16%	12%	16%	10%
0%	Nunavut	3%	3%	0%	21%	25%	23%	20%	14%	19%	10%	8%	13%

# Each Province Monthly Retail Sales(2019) Vary:

Canada Top 3 Months: Dec / Mar / Sept

Ontario Top 3 Months: Dec / Sept / July

Quebec Top 3 Months: Mar / Sept / Nov

BC Top 3 Months: Mar / Jan / Dec

Retail Trade by Province Seasonally Adjusted												
	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
Canada 2019	\$50,195,398	\$50,626,765	\$51,538,062	\$51,212,247	\$51,203,886	\$51,028,664	\$51,488,286	\$51,375,824	\$51,496,503	\$50,799,759	\$51,333,176	\$51,681,463
Newfoundland and Labrador	\$739,017	\$722,954	\$783,110	\$731,618	\$734,530	\$750,074	\$758,715	\$754,365	\$753,166	\$770,785	\$746,830	\$749,683
Prince Edward Island	\$200,476	\$204,900	\$212,587	\$210,275	\$197,483	\$207,830	\$209,840	\$214,419	\$212,171	\$212,690	\$211,360	\$212,708
Nova Scotia	\$1,346,181	\$1,335,302	\$1,388,445	\$1,349,671	\$1,331,909	\$1,363,382	\$1,372,956	\$1,357,344	\$1,374,466	\$1,358,715	\$1,355,900	\$1,354,284
New Brunswick	\$1,071,315	\$1,084,814	\$1,152,503	\$1,106,992	\$1,092,852	\$1,108,726	\$1,084,845	\$1,120,032	\$1,097,697	\$1,124,674	\$1,124,093	\$1,116,572
Quebec	\$10,751,475	\$10,968,628	\$11,073,737	\$10,863,501	\$10,968,899	\$10,952,324	\$10,961,493	\$10,954,989	\$11,022,567	\$10,899,378	\$10,971,250	\$10,970,838
Ontario	\$18,747,986	\$18,897,640	\$19,094,475	\$19,248,425	\$19,386,508	\$19,283,479	\$19,573,809	\$19,424,844	\$19,598,952	\$18,851,983	\$19,556,498	\$19,725,219
Manitoba	\$1,727,892	\$1,753,168	\$1,762,753	\$1,763,461	\$1,743,019	\$1,756,817	\$1,783,271	\$1,735,430	\$1,724,870	\$1,757,683	\$1,730,070	\$1,743,732
Saskatchewan	\$1,592,054	\$1,633,457	\$1,653,202	\$1,657,408	\$1,649,838	\$1,599,238	\$1,619,146	\$1,634,666	\$1,633,992	\$1,626,404	\$1,598,166	\$1,631,762
Alberta	\$6,581,052	\$6,721,651	\$6,895,136	\$6,952,206	\$6,747,223	\$6,731,052	\$6,795,187	\$6,782,347	\$6,688,722	\$6,800,254	\$6,643,761	\$6,752,116
British Columbia	\$7,261,965	\$7,129,941	\$7,343,022	\$7,150,217	\$7,172,984	\$7,099,878	\$7,152,541	\$7,218,743	\$7,211,818	\$7,216,056	\$7,219,925	\$7,250,536
Yukon	\$69,728	\$69,181	\$73,180	\$73,102	\$73,967	\$72,511	\$73,709	\$73,617	\$73,033	\$74,099	\$69,439	\$69,877
Northwest Territories	\$65,912	\$64,592	\$65,203	\$65,200	\$64,030	\$63,988	\$63,096	\$64,613	\$65,611	\$65,805	\$64,658	\$63,866
Nunavut	\$40,343	\$40,537	\$40,708	\$40,171	\$40,644	\$39,365	\$39,677	\$40,414	\$39,439	\$41,235	\$41,223	\$40,270