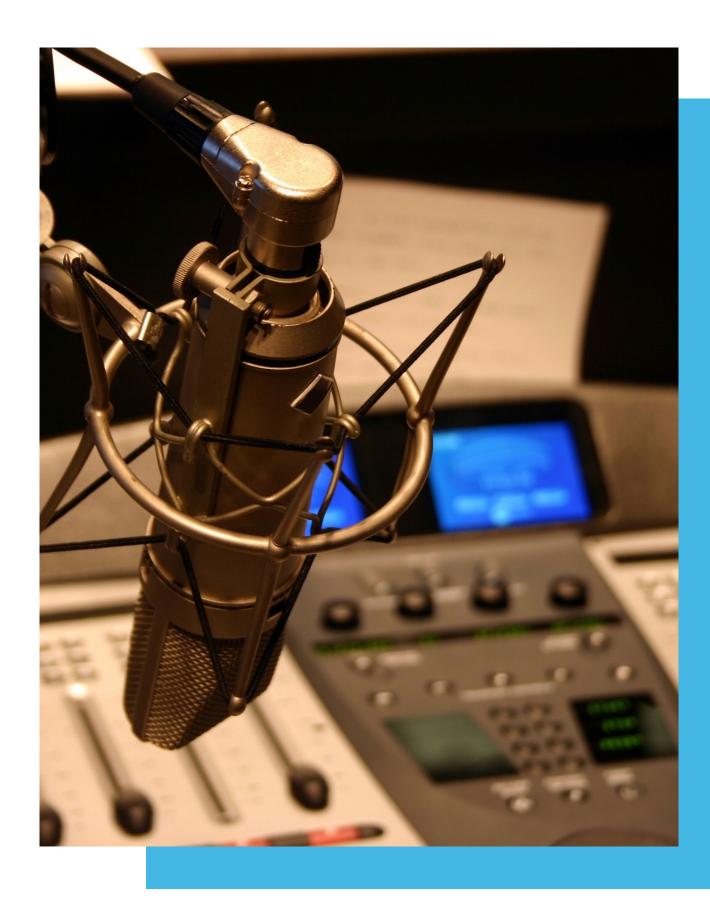


Rediscover the Power of

LIVE RADIO

2025





Overview

The following provides a current overview of the evolving audio landscape in Canada, highlighting the enduring power and versatility of Live AM/FM Radio.

It takes a look at key areas of audio, where advertisers can reach their consumers and includes details on ad-supported audio trends, in-car audio behavior, and the role of Radio in driving consumer action. The information underscores the unmatched trust and reach of Radio advertising, along with the growing impact of its digital reach.

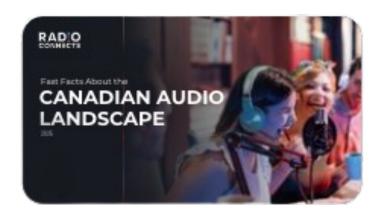
For advertisers and marketers, this report serves as a valuable resource to understand how Live Radio continues to be a dominant and effective medium for connecting with audiences, influencing purchasing decisions, and achieving measurable advertising success in today's competitive market.

In addition to data sourced from Numeris and their RTS survey, insights have been generated from a questionnaire fielded in September 2024 by Signal Hill Insights to a Maru Voice Canada panel of over 3,000 Canadians.

Canadian Broadcast Radio

Whether a busy urban city or a close-knit community, Live Radio serves as the ultimate connector. Acting as a constant companion, it offers not only entertainment through music but also enriches listeners with insightful ideas and essential news. Moreover, it delivers critical updates that keep Canadians safe—all at no cost to the listener. Accessible over-the-air or via connected devices, Live Radio uniquely combines expansive reach with a personal touch, making it the most inclusive and familiar audio platform available to advertisers looking to engage with the widest possible audience.

The following information, will help you rediscover the power of Live Radio



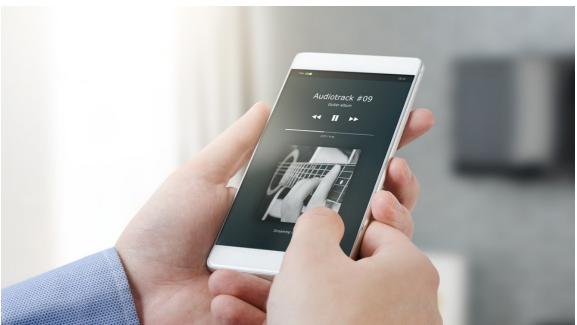














Ipsos Canada Ad Nation Study:

Radio in Canada: Perception vs. Reality

Ipsos Canada, in partnership with thinktv, updated the Ad Nation Study to examine Canadian and industry perceptions of advertising and media. They surveyed Canadians about media usage and attitudes towards advertising, then compared these responses with those from the advertising community. The study revealed significant differences in lifestyles and audio consumption habits between advertising professionals and the general public, particularly a higher consumption of digital media. This emphasizes the need for marketers to avoid assuming their habits are the same as those of typical Canadian consumers when developing audio strategies.

Get the full report <u>here</u>

What the study revealed about time spent listening to Radio on an average day:

The Facts

Canadians dedicate 2X more time listening to the Radio each day compared to those in the advertising profession. Additionally, they spend 15% more time with AM/FM Radio than what the ad community estimates. Live Radio reaches more than **52% of Canadians each day** in PPM markets, which is over **556,000 listeners every** minute. This totals more than 8 million Canadians aged 12+ each day in just Toronto, Montreal, Calgary, Edmonton, and Vancouver that are tuned-in on a daily basis.



On an average day, marketing and advertising professionals spend 48 minutes listening to Radio, which is around half of the time that Canadians spend.



Those who work in the ad industry perceive that
Canadians are only listening for 78 minutes a day, a shortfall of

Reality
90
minutes
100 base

In reality, Canadians report listening to Live Radio for 90 minutes on an average day.

Source: Ipsos Canada Ad Nation 2023 | * Numeris Fall PPM TC AW 2a-2a, 12+

What the study revealed about time spent listening to Podcasts on an average day:

The Facts

Over half (57%) of Canadians report having listened to at least one podcast in the past year.* However, they tend to spend less time on this activity compared to advertising industry professionals. In fact, less than 1 in 10 (9%) of Canadians 18+ listen to podcasts on a daily basis.* Generally, those working in marketing and advertising are more digitally inclined and show a greater interest in podcasts, averaging 48 minutes of listening daily, while they perceive **Canadians** are dedicating **2.6X** more to podcasts than the 30 minutes that Canadians themselves claim to spend.



On an average day, people working in advertising and marketing say they spend 48 minutes listening to Podcasts.



The same group perceive that Canadians spend 78 minutes on an average day listening to Podcasts, which is more than double the actual time.



In reality, Canadians report listening for 30 minutes a day, which is 60% less time than the industry listens and 48 minutes less than the industry perceives Canadians listen for.

Source: Ipsos Canada Ad Nation 2023 | *The Canadian Podcast Listener 2024

What the study revealed about time spent listening to Streaming Music on an average day:

The Facts

Canadians spend much less time listening to streamed music compared to the ad industry, and not nearly as much as the ad industry thinks they do. The advertising and marketing professionals surveyed by Ipsos Canada, had the perception that Canadians spend more than 2X the amount of time streaming music than they actually do. In reality, most of the music streaming done by Canadians is to their own non-commercial digital music libraries. For advertisers trying to reach Canadians with an audio message, Live Radio is the only medium with the scale to do so. 7 out of every 10 minutes* Canadians 18+ spend with adsupported audio is spent listening to Live Radio.



On an average day, those surveyed who are engaged in advertising and marketing spend almost 1 hour and 45 minutes streaming music.



They perceive that Canadians are spending over 2 hours a day, which is 2.2x more than Canadians actually spend streaming music on an average day.



In truth, Canadians indicate that they stream music for just 60 minutes each day, which is significantly less than what those in the industry perceived.

Source: Ipsos Canada Ad Nation 2023 | *Signal Hill Insights Fall 2024

What the study revealed about how many Canadians 18+ accessed the Spotify app in the past month:

The Facts

Considerably fewer Canadians are using the Spotify app than those who work in the industry, and considerably less than they perceive. In fact, most users of Spotify are using the paid version as a replacement for their own personal music libraries, choosing to 'rent' vs. 'own' music. In fact, only 40% of the 28% of Canadians who said they use the music streaming app can be reached with ads, and they tend to be less educated and have lower incomes.*



On an average day, 71% of the marketing and advertising professionals surveyed say they accessed the Spotify app in the past month.



They perceive that 85% of Canadians used the Spotify app in the past month, which is 3X more than the number of Canadians that said they did.



In fact, less than 3 in 10 Canadians accessed the Spotify app in the past month, and of Canadians using it, 60% of them are using the premium paid subscription.

Source: Ipsos Canada Ad Nation 2023 | *Signal Hill Insights Fall 2024

Key Takeaways

IN THE AD-SUPPORTED AUDIO LANDSCAPE



7 out of every 10 minutes is dedicated to Live AM/FM Radio, solidifying it as the dominant audio platform for reaching adults in Canada.

WHEN CANADIANS
GET BEHIND THE
WHEEL



Live Radio leads in in-car audio consumption, even in vehicles equipped with the latest technologies, capturing almost 90% of adsupported in-car audio time.

RADIO ADS ARE EFFECTIVE



A significant proportion of listeners take action after hearing ads on the Radio, ranging from learning about new products to visiting businesses to making purchases.

CANADIANS TRUST RADIO ADS



More than digital formats and value local content, making Live Radio a preferred medium for community and local business support.

STREAMED LIVE RADIO



Continues to gain reach, offering addressable audio listeners to advertisers on a platform seen as trustworthy by Canadians.

LIVE RADIO
COMPLIMENTS
TV CAMPAIGNS



Extending Reach
and Frequency to
maximize
advertising impact
across key
demographics.



For More Information

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